

NEWS RELEASE

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RD Weis Veteran Kevin Kingsland Heads up Expanded National Accounts Program

Port Chester, NY... Randall Weis, President of RD Weis Companies, a full-service flooring contractor specializing in environmentally safe flooring solutions for commercial use, recently announced the promotion of Kevin Kingsland to the position of Director of National Accounts. Through the National Accounts Program, multi-location retail, franchise and corporate businesses from coast to coast—and beyond—can access RD Weis' comprehensive range of flooring and other commercial interior solutions.

In his new position Mr. Kingsland is charged with growing RD Weis' range of service offerings in an expanded geographic market. His primary efforts are focused on pursuing a broadening scope of national and international multi-location retail accounts, and maximizing opportunities for service expansion to existing clients. Having initially joined the company as Operations Manager, Mr. Kingsland was quickly promoted to Director of Sales. As such, he oversaw the Port Chester and New Jersey offices' sales staff, developing and implementing new sales initiatives, including the creation of a protocol for new sales associates, and enlarging the company's market share in the flooring maintenance business. His current position presents fresh opportunities to bring the company's environmentally safe and responsible solutions to a nationwide and worldwide market.

In partnership with an extensive network of reliable service providers, RD Weis is equipped to furnish a wide range of commercial interior solutions, encompassing flooring selection and installation including raised access flooring, carpet and textile care and maintenance, grout restoration and preservation, photoluminescent emergency egress

products, consultancy services to the A&D market on all flooring issues, high-gloss clearcoat protection for resilient and non-resilient floors, entryway barrier matting systems, project management on flooring selection, installation and/or replacement, furniture lift services that allow new carpet to be laid in occupied work settings, odor remediation solutions, reclamation and re-use programs to minimize landfill, specialty cleaning products and services, materials supply and claims handling with flooring manufacturers, wall solutions, VCT strip/buff 'n' wax and hardwood floor care.

Mr. Kingsland is ably supported by Rose Salerno, National Accounts Representative, who has had full responsibility for project accounting and supervising of the National Accounts Program since 2002. Ms. Salerno began her career at RD Weis four years earlier, as Customer Service Coordinator, and within the year was named to the position of Procurement Supervisor. Her diverse skill set then earned her further promotion—to Manager, Accounts Payable and National Accounts Representative.

Founded in 1990, RD Weis Companies was hired, that same year, to service the flooring maintenance needs of an international entertainment conglomerate throughout its locations worldwide. Offering the advantages of single-source accountability and one-stop service, the RD Weis National Accounts Program has been furnishing reliable, efficient service by local suppliers to companies nationwide and around the globe.

RD Weis Companies

Founded in 1990 by Randall W. Weis, RD Weis is a full-service flooring provider specializing in safe and environmentally friendly flooring solutions for commercial use. An authorized MilliCare® Commercial Carpet Care franchisee serving the northeastern and midwest U.S., the company is a FreeAxez USA partner and a Grout Armor™ of New England distributor. As a member of StarNet®, the largest commercial carpet channel in the U.S., RD Weis offers commercial clients and design professionals a broad range of floor covering products at the industry's most competitive prices.

For more information on Kevin Kingsland and/or the RD Weis National Accounts Program, or the company's full range of services, please contact Network Design and Communications; phone: 212/431-4675; fax: 212/431-5786; email: Kat@networknyc.com.

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